From: Thomas Winzig
To: Microsoft ATR
Date: 1/28/02 12:02pm
Subject: Microsoft Settlement

The problem with the Microsoft settlement is that it leaves them intact. If you want to really open up the computer industry to newcomers, and punish Microsoft for their illegal activities, you should break them up into five or more groups. An operating system company; an applications company; an internet services company; a hardware company; a gaming/entertainment company.

If you are not willing or able to do that, then consider the following:

FAIR OEM CONTRACTS

Force Microsoft's OEM licensing deals to be fair. They killed Be, Inc. and many other companies that offer choices to consumers with these OEM deals. Specifically, Be was unable to deliver it's well-regarded OS via new PC's, because the OEM's would not (could not) bundle it on their new PC's, due to Microsoft's contracts. Be even offered to give their OS to OEM's for FREE to try and break into the market. Only Hitachi risked the wrath of Microsoft, and even then, they were not able to show the installation of BeOS to the end-user (due to Microsoft's license restrictions).

Microsoft should be forced to come up with a fair contract for an OEM which does not provide a BARRIER TO ENTRY for other OS companies, and which is the same for all OEM's.

DISTRIBUTE (BUT NOT NECESSARILY "OPEN") WINDOWS SOURCE CODE

Force Microsoft to sell their operating systems with the source code. I'm not talking about Open Sourcing their OS -- just provide the source code with the copy of Windows that was purchased. The source code license would restrict distributing the source code, but would NOT restrict developers and consumers from being able to create applications that integrate with Windows just as well as Microsoft's applications. It would also allow developers and consumers to do things like: create patches to remove MSIE entirely; find and fix bugs in security before Microsoft can, etc. But the primary purpose is to allow third parties to be able to develop competing applications that integrate well with Windows.

COMPLETELY DETAIL ALL MS OFFICE DOCUMENT FORMATS

Force Microsoft to release the full documentation and all related source code for their Office document formats. Microsoft has used the full force of its monopoly to get people hooked on Office products. Now that Office has a monopoly on the production suite market, the barrier to entry is maintained because new office suites cannot adequately read/write the MS Office documents. If the full documentation and source code for those document formats was released (and required to be updated for each new version of these formats), then third parties could provide read/write abilities in their competing office suites, and consumers would have a choice. As it is now, most people HAVE to use Office, because their friends and co-workers do, and they must be able to share documents with them.

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